

RESOLUTION No. 15-182

A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL FLORIDA, PURSUANT TO SECTION 2-322 OF THE CITY CODE OF ORDINANCES, APPROVING A PURCHASE AND INSTALLATION OF OFFICE FURNITURE FOR THE RELOCATION OF THE PARKS AND RECREATION DEPARTMENT IN THE GOVERNMENT CENTER FROM AFFORDABLE INTERIOR SYSTEM, IN AN AMOUNT NOT TO EXCEED \$56,464.61, PURSUANT TO STATE OF FLORIDA EDUCATIONAL/ INSTITUTIONAL FURNITURE CONTRACT NO. 420-420-10-1 FOR OFFICE FURNITURE AND CHAIRS AND CONTRACT NO. 425-001-12-1 FOR WORKSTATIONS, WHICH WAS COMPETITIVELY ENTERED INTO IN A MANNER SIMILAR TO THAT SET FORTH IN CHAPTER 2, ARTICLE V, OF THE CITY CODE; AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND ENTER INTO AN AGREEMENT, SUBJECT TO APPROVAL BY THE CITY ATTORNEY AS TO FORM AND LEGAL SUFFICIENCY, AND TO EXPEND BUDGETED FUNDS ON BEHALF OF THE CITY WITH RESPECT TO THE PURCHASE AND INSTALLATION OF OFFICE FURNITURE; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, in the December 10, 2014 City Council Meeting, the City Council for the City of Doral (the "City") adopted Resolution No. 14-199 authorizing the City Manager to execute a work order with State Contracting & Engineering Corporation for the renovation of vacant space on the first floor of the Government Center for the relocation of the Parks & Recreation department;

WHEREAS, in furtherance thereof, the City issued invitation to bid No. 2015-17 "Office Furniture" (the "ITB") on June 3, 2015 for the purchase of office furniture associated with the relocation of the Parks & Recreation department to the first floor, with a mandatory pre-bid meeting held on Wednesday, June 24, 2015; and

WHEREAS, on July 8, 2015 bid opening, the City's Procurement Department confirmed that no submittals were received responsive to the ITB; and

WHEREAS, Pradere Office Products, the original provider of furniture for the Government Center, is an authorized dealer for sales and installation of Affordable Interior Systems (“AIS”), which is a cost effective office furniture line comparable to the existing furniture in the Government Center; and

WHEREAS, AIS holds the State of Florida Educational / Institutional Furniture Contract No. 420-420-10-1 for office furniture and chairs and Contract No. 425-001-12-1 for workstations, copies of which are attached as Composite Exhibit “A” (the “AIS State Contracts”), and which were competitively entered in a manner similar to that set forth in Chapter 2, Article V, of the City Code;

WHEREAS, in light of the lack of response to the City’s own competitive procurement efforts, staff has recommended that the City Council authorize the City Manager to enter into an agreement with Pradere Office Products for the purchase and installation of office furniture/work stations for the relocation of the Parks & Recreation Department to the first floor of the Government Center in an amount not to exceed \$56,464.61, pursuant to the AIS State Contracts.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by this reference.

Section 2. Approval. Pursuant to the section 2-322 of the City Code, the purchase and installation of office furniture and work stations for the relocation of the Parks & Recreation Department, from Pradere Office Products pursuant to the AIS State Contracts, is hereby approved in an amount not to exceed \$56,464.61. The City Manager is authorized to negotiate with, and enter into, an agreement with Pradere Office Products,

subject to approval by the City Attorney as to form and legal sufficiency, for the purchase and installation of office furniture/work stations for the relocation of the Parks & Recreation Department to the first floor of the Government Center in an amount not to exceed \$56,464.61. This approval does not create any vested rights in Pradere Office Products or any third party.

Section 3. Implementation. The City Manager and the City Attorney are hereby authorized to take such further action as may be necessary to implement the purpose and the provisions of this Resolution, including, but not limited to, budget transfers to amass the requisite funds.

Section 4. Effective date. This Resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Councilmember Cabrera who moved its adoption. The motion was seconded by Councilmember Fraga and upon being put to a vote, the vote was as follows:

Mayor Luigi Boria	Yes
Vice Mayor Sandra Ruiz	Yes
Councilman Pete Cabrera	Yes
Councilwoman Christi Fraga	Yes
Councilwoman Ana Maria Rodriguez	Absent/Excused

PASSED AND ADOPTED this 16 day of September, 2015.



LUIGI BORIA, MAYOR

ATTEST:



CONNIE DIAZ, CITY CLERK

APPROVED AS TO FORM AND
LEGAL SUFFICIENCY FOR THE SOLE USE
OF THE CITY OF DORAL



WEISS, SEROTA, HELEMAN, COLE, & BIERMANN, PL
CITY ATTORNEY

EXHIBIT “A”



**City of Doral
Invitation to Bid
Office Furniture
ITB #2015-17**

NOTICE: Pursuant to its Procurement Ordinance and this Invitation to Bid for Office Furniture ITB #2015-17 (the "ITB"), the City of Doral (the "City") hereby gives notice of its intent to seek the submission of bids for the provision of Office Furniture, as further detailed herein in the scope of services. Bids must be submitted to Edward Rojas, City Manager, City of Doral, 8401 NW 53rd Terrace Doral, Florida 33166, by **11:00 am on Wednesday, July 8, 2015**. Bids shall be submitted in a sealed box/envelope clearly marked on the exterior "**Office Furniture, ITB #2015-17**".

All bids shall be publicly opened and recorded on Wednesday, July 8, 2015 at 11:00 am. Late submittals shall not be accepted or considered. **A mandatory pre-bid meeting shall be held on Wednesday, June 24, 2015 at 11:00 a.m. at City of Doral Government Center, 3rd floor Training Room.**

Bidders are to deliver **One (1) original copy and three (3) additional copies of the bid**, in separate 3 ring binders, as indicated herein. In addition, bidders are to deliver **two (2) CDs containing a complete PDF scanned copy of the original with signatures and all materials submitted in the bid.** **No proposal will be accepted without this requirement.**

The City of Doral reserves the right to accept any bid deemed to be in the best interest of the City or to waive any informality in any submittal. The city may reject any or all bids and re-advertise.

PROJECT OVERVIEW

By way of this ITB, the City is soliciting bids from interested parties for the provision of Office Furniture with Delivery and Installation.

Through the process described herein, licensed contractors interested in assisting the City with the provision of the Service must prepare and submit a bid packet in accordance with the procedure and schedule of this ITB. The City will review submittals only from those contractors that submit a bid which includes all the information required to be included as described herein.

The City intends to award a contract for *Office Furniture with Installation (Inscape/AIS Brand)* to the contractor that: possesses qualified man power, equipment,

administrative capabilities to provide the proposed services, possesses previous experience on this type of work and provides the best offer and prices deemed to be in the greatest benefit to the City.

A copy of the complete bid package may be obtained from the City of Doral website, www.cityofdoral.com, by clicking on the Procurement Division link under City Departments. Select the "RFP/Open Bids" link.

SCHEDULE OF EVENTS

Mandatory Pre-Bid Meeting:

11:00 am EST, Wednesday, June 24, 2015
City of Doral, Government Center
8401 NW 53rd Terrace
Doral, FL 33166
Third Floor Training Room
For Directions, please call 305-596-6725

**Deadline for Submittal and Bid
Opening:**

11:00 am EST, Wednesday, July 8, 2015
City of Doral, Government Center
8401 NW 53rd Terrace
Doral, FL 33166
For Directions, please call 305-596-6725

The City reserves the right to delay or modify scheduled dates and will provide public notification of all such changes in scheduled dates.

Connie Diaz
City Clerk



**ITB 2015-17 Office Furniture
Invitation to Bid 2015-17**

6/24/2015 11:00 AM

	Name	Company Name	E-mail	Telephone Number	How Did You Hear About Project? (Online, Advertisement, Third Party Application, etc?)
1	Jim Smith	Pride	jsmith@Pride-Enterprise.org	(954) 914-4135	Bid
2	Linda Sykes	Office Depot	Linda.Sykes@OfficeDepot.com	(954) 614-6100	Bid
3	Donna Warrens	Office Depot	Donna.Warren@OfficeDepot.com	(305) 491-1922	Bid
4	Jorge Madera	JC White	Jorge.Madera@JCWhite.com	(954) 260-7223	Bid
5	Mike Kean	Suddath	Mkean@Suddath.com	(954) 868-8150	Online Bid
6					
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15					
16					
17					
18					

Elida Sanchez (PW)

From: Michael Flores (FN)
Sent: Wednesday, July 08, 2015 11:28 AM
To: Edward Rojas (CM)
Cc: Albert Childress; Lourdes Lopez (CM); Jose Olivo (PW); Rudy De la Torre (PW); Elida Sanchez (PW)
Subject: ITB 2015-17 Office Furniture

Good Morning,

No submittals were received for ITB 2015-17 Office Furniture. Please lift the bid's Cone of Silence and advise if you would like for us to rebid or have the Department obtain quotes.

Thank you

Michael Flores
Procurement Coordinator

City of Doral
8401 NW 53rd Terrace
Doral, FL 33166
T: 3055936725 ext. 4003
michael.flores@cityofdoral.com
www.cityofdoral.com



Please note that the State of Florida's Public Records Laws provide that most written communications to or from the City of Doral regarding government business are public records available to the public upon request. This e-mail communication may therefore be subject to public disclosure.

Pradere Office Products

7655 West 20 Avenue
Hialeah, FL 33014
305-823-0190
www.pradereoffice.com

CITY OF DORAL LAMINATE OPTION

Quote

Item	Mfg	Part Nu	Part Description	Alias 1	Qty	List	Sell	Ext Sell	Sell - %
1	GLB	4075	ISLANDS, Armchair, Upholstered Back, Std 4 Legged Wood Frame, Does not Stack, GLOBAL SEATING USA	ASSISTANT DIRECTOR'S OFFICE	2	\$ 659.00	\$ 283.37	\$ 566.74	57.000
2	KRU	73ST36208304	Storage, 6 HI, 2 Lateral Files, 4 Clsd Shelves, 36Wx20Dpx83H	ASSISTANT DIRECTOR'S OFFICE	1	\$ 1,905.00	\$ 849.25	\$ 849.25	55.420
3	SIT	6423T.A111	Prava, Highback, Swivel Tilt Cntrl, A111 Arm Adjustable	ASSISTANT DIRECTOR'S OFFICE	1	\$ 999.00	\$ 359.64	\$ 359.64	64.000
4	KRU	72RHY4824R4D	Return, Hinged Lam Mod Panel, Rt-FF, 48x24	ASSISTANT DIRECTOR'S OFFICE	1	\$ 1,314.00	\$ 585.78	\$ 585.78	55.420
5	KRU	72D86304LFR0	Desk, Rectangular Top, Lam Mod Pnl, Lt-BBF, Rt-Open, 66x30	ASSISTANT DIRECTOR'S OFFICE	1	\$ 1,442.00	\$ 642.84	\$ 642.84	55.420
sub			ASSISTANT DIRECTOR'S OFFICE Subtotal	ASSISTANT DIREC...				\$ 3,004.25	56.947
6	SIT	6422T.A105	Prava, Midback, Swivel Tilt Cntrl, A105 Arm Adjustable	CONFERENCE	6	\$ 867.00	\$ 312.12	\$ 1,872.72	64.000
7	KRU	72TP6630	Modular OVAL Desk Top, 66x30	CONFERENCE	1	\$ 1,220.30	\$ 544.00	\$ 544.00	55.421
8	KRU	72TP6630	Bases panel laminate	CONFERENCE	2	\$ 953.35	\$ 425.00	\$ 850.00	55.420
sub			CONFERENCE Subtotal	CONFERENCE				\$ 3,266.72	60.779
9	GLB	4075	ISLANDS, Armchair, Upholstered Back, Std 4 Legged Wood Frame, Does not Stack, GLOBAL SEATING USA	DIRECTOR'S OFFICE	4	\$ 659.00	\$ 283.37	\$ 1,133.48	57.000
10	SIT	6423T.A111	Prava, Highback, Swivel Tilt Cntrl, A111 Arm	DIRECTOR'S OFFICE	1	\$ 999.00	\$ 359.64	\$ 359.64	64.000
11	KRU	72ST36242901	Storage, 2 HI, Lateral Files, 36Wx24Dx29H	DIRECTOR'S OFFICE	1	\$ 1,494.00	\$ 666.03	\$ 666.03	55.420
12	KRU	72054229WM	42" Dia Round Meeting Table with 16"16" sg. Base	DIRECTOR'S OFFICE	1	\$ 1,083.00	\$ 482.80	\$ 482.80	55.420
13	KRU	72LUYT D4224...	Linking Unit Top Lt Table Desk, Hinged Lam Mod Panel, 42x24	DIRECTOR'S OFFICE	1	\$ 509.00	\$ 226.91	\$ 226.91	55.420
14	KRU	720HW 481630X	Wall Hung Overhead, Double Height, Clsd Frosted Glass, 48Wx16D	DIRECTOR'S OFFICE	2	\$ 1,736.00	\$ 773.91	\$ 1,547.82	55.420
15	KRU	72TD7236	Table Desk, 4" Rectangular Gables, 72x36	DIRECTOR'S OFFICE	1	\$ 1,326.00	\$ 591.13	\$ 591.13	55.420
16	KRU	72C7224XLOR3...	Credenza, Fixed Lam Mod Panel, Lt-Open, Rt-BBF/FF/Latf, 72x24	DIRECTOR'S OFFICE	1	\$ 1,709.00	\$ 761.87	\$ 761.87	55.420
sub			DIRECTOR'S OFFICE Subtotal	DIRECTOR'S OFFICE				\$ 5,769.68	56.383
17	AIS	E-MW8 W4PJ...	57" Electrical Jumper (Pt 36E & Vt 48)	WORKSTATIONS	2	\$ 228.00	\$ 52.46	\$ 104.92	76.990
18	AIS	E-MX8W 4PTPC...	18" Electrical Jumper (Panel To Panel)	WORKSTATIONS	4	\$ 141.00	\$ 32.44	\$ 129.76	76.990
19	AIS	E-MX8W 4PTPC...	21" Electrical Jumper (Extended Panel To Panel)	WORKSTATIONS	2	\$ 149.00	\$ 34.28	\$ 68.56	76.990
20	AIS	E-MXEK 36	Single Powerway Assembly - 36W - 8 wire, 4 circuit	WORKSTATIONS	10	\$ 251.00	\$ 57.76	\$ 577.60	76.990
21	AIS	E-UN8W 4BIFL	LH Receptacle Mounted Base Infeed - 72L - 8 wire, 4 circuit	WORKSTATIONS	1	\$ 345.00	\$ 79.38	\$ 79.38	76.990
22	AIS	E-UN8W 4BIFR	RH Receptacle Mounted Base Infeed - 72L - 8 wire, 4 circuit	WORKSTATIONS	1	\$ 345.00	\$ 79.38	\$ 79.38	76.990
23	AIS	WPS-VC 48	V-Channel - 48W	WORKSTATIONS	16	\$ 85.00	\$ 19.56	\$ 312.96	76.990
24	AIS	SP-WS3 07224L	Wedge Surface - 30D (left) x 72W x 24D (right) - LH	WORKSTATIONS	17	\$ 747.00	\$ 171.88	\$ 2,921.96	76.990
25	AIS	E-MX8W 4FDO1	Matrix Duplex Outlet - Line 1	WORKSTATIONS	5	\$ 48.00	\$ 11.04	\$ 55.20	76.990
26	AIS	E-MX8W 4FDO2	Matrix Duplex Outlet - Line 2	WORKSTATIONS	7	\$ 48.00	\$ 11.04	\$ 77.28	76.990
27	AIS	E-MX8W 4FDO3	Matrix Duplex Outlet - Line 3	WORKSTATIONS	4	\$ 48.00	\$ 11.04	\$ 44.16	76.990
28	AIS	E-MX8W 4FDO4	Matrix Duplex Outlet - Line 4 - Dedicated	WORKSTATIONS	8	\$ 48.00	\$ 11.04	\$ 88.32	76.990
29	AIS	C-BC203 018	Floor Bookcase (Credenza) 20H X 30W X 18D	WORKSTATIONS	17	\$ 1,104.00	\$ 254.03	\$ 4,318.51	76.990
30	AIS	WFS-W R227	2 X 2 POST SUPPORT PILLAR 7"H	WORKSTATIONS	20	\$ 79.00	\$ 18.18	\$ 363.60	76.990
31	AIS	S-PEDB BFJ24	Pedestal - Box, Box, File - 24D	WORKSTATIONS	17	\$ 860.00	\$ 197.89	\$ 3,364.13	76.990
32	AIS	WPS-SS SAL	Side/Support Rear Bracket - Left	WORKSTATIONS	7	\$ 54.00	\$ 12.43	\$ 87.01	76.990
33	AIS	WPS-SS SAR	Side/Support Rear Bracket - Right	WORKSTATIONS	7	\$ 54.00	\$ 12.43	\$ 87.01	76.990
34	AIS	WPS-UN CT24L	Regular Cantilever - Left Hand - 24D	WORKSTATIONS	1	\$ 72.00	\$ 16.57	\$ 16.57	76.990
35	AIS	W-WS30 72	Rectangular - 2mm Edge - 30D x 72W	WORKSTATIONS	1	\$ 672.00	\$ 154.63	\$ 154.63	76.990
36	AIS	P-MLEC 50	Frame End Cap - Linear Trim - 50H	WORKSTATIONS	18	\$ 91.00	\$ 20.94	\$ 376.92	76.990
37	AIS	P-MLXC 50	4-Way 90 Degree Connector - Linear Trim - 50H	WORKSTATIONS	4	\$ 308.00	\$ 70.87	\$ 283.48	76.990

Pradere Office Products

7655 West 20 Avenue
Hialeah, FL 33014
305-823-0190
www.pradereoffice.com

CITY OF DORAL LAMINATE OPTION

Quote

Item	Mfg	Part Nu	Part Description	Alias 1	Qty	List	Sell	Ext Sell	Sell - %
38	✓ AIS	C-PLATJ 2D30	Pencil Lateral File - 30"w x 18"d x 20"h	WORKSTATIONS	16	\$ 2,565.00	\$ 590.21	\$ 9,443.36	76.990
39	✓ AIS	P-MLW M5036	Panel Wall Mount Kit - Linear Trim - 50H x 36W	WORKSTATIONS	4	\$ 417.00	\$ 95.95	\$ 383.80	76.990
40	✓ AIS	P-M2TT K4036	Tackable Acoustical Tile - 40H x 36W	WORKSTATIONS	12	\$ 168.00	\$ 38.66	\$ 463.92	76.990
41	✓ AIS	P-M2TT K4036	Tackable Acoustical Tile - 40H x 36W	WORKSTATIONS	2	\$ 168.00	\$ 38.66	\$ 77.32	76.990
42	✓ AIS	P-M2TT K4836	Tackable Acoustical Tile - 48H x 36W	WORKSTATIONS	2	\$ 196.00	\$ 45.10	\$ 90.20	76.990
43	✓ AIS	P-M2TT K4836	Tackable Acoustical Tile - 48H x 36W	WORKSTATIONS	16	\$ 196.00	\$ 45.10	\$ 721.60	76.990
44	✓ AIS	P-M2TL M1636	Laminate Tile - 16H x 36W	WORKSTATIONS	15	\$ 232.00	\$ 53.38	\$ 800.70	76.990
45	✓ AIS	P-M2TT K4836	Tackable Acoustical Tile - 48H x 36W	WORKSTATIONS	5	\$ 196.00	\$ 45.10	\$ 225.50	76.990
46	✓ AIS	P-M2TT K4830	Tackable Acoustical Tile - 48H x 30W	WORKSTATIONS	28	\$ 153.00	\$ 35.21	\$ 985.88	76.990
47	✓ AIS	P-MLFR 5036	Panel Frame - Linear Trim - 50H x 36W	WORKSTATIONS	6	\$ 403.00	\$ 92.73	\$ 556.38	76.990
48	✓ AIS	P-MLFR 5036	Panel Frame - Linear Trim - 50H x 36W	WORKSTATIONS	2	\$ 403.00	\$ 92.73	\$ 185.46	76.990
49	✓ AIS	P-MLFR 5036	Panel Frame - Linear Trim - 50H x 36W	WORKSTATIONS	8	\$ 403.00	\$ 92.73	\$ 741.84	76.990
50	✓ AIS	P-MLFR 5036	Panel Frame - Linear Trim - 50H x 36W	WORKSTATIONS	5	\$ 403.00	\$ 92.73	\$ 463.65	76.990
51	✓ AIS	P-MLFR 5030	Panel Frame - Linear Trim - 50H x 30W	WORKSTATIONS	14	\$ 386.00	\$ 88.82	\$ 1,243.48	76.990
52	✓ AIS	P-ML3C 50	3-Way 90 Degree Connector - Linear Trim - 50H	WORKSTATIONS	2	\$ 197.00	\$ 45.33	\$ 90.66	76.990
53	✓ AIS	P-M2TE Q0836	Quad Electrical Tile - 8H X 36W	WORKSTATIONS	12	\$ 106.00	\$ 24.39	\$ 292.68	76.990
54	✓ AIS	P-M2TE D0836	Dual Electrical Tile - 8H X 36W	WORKSTATIONS	2	\$ 98.00	\$ 22.55	\$ 45.10	76.990
55	✓ KRU	AQU1M2 1B	Aqua Mesh Back, Height Adjustable T-Arm in black, with Synchro Tilt, 5 star base in black	WORKSTATIONS	17	\$ 769.00	\$ 342.82	\$ 5,827.94	55.420
56	✓ HUM	WA1000 -C-S	Willow Flat Panel Arm Clamp Base, Silver	WORKSTATIONS	17	\$ 282.00	\$ 180.00	\$ 3,060.00	36.170
sub			WORKSTATIONS Subtotal	WORKSTATIONS				\$ 39,290.81	73.805
			Delivery & Installation During Regular Business Hours		1	\$ 0.00	\$ 5,133.15	\$ 5,133.15	
			Grand Total					\$ 56,464.61	68.373



September 8, 2015

RE: Pradere Manufacturing

To Whom It May Concern:

Pradere Manufacturing is an authorized dealer for AIS (Affordable Interior Systems, LLC). Pradere Manufacturing can quote and sell all of AIS' product lines including Divi, Matrix, MWall, AO2, Calibrate, Compete, Compete Plus and all of AIS' seating lines on the State of Florida contract.

Please contact me with any further questions or concerns.

Sincerely,

Rob Lazarus
Executive Vice President
AIS

Cc: Pradere Manufacturing

AIS Inc.
4 Bonazzoli Avenue
Hudson, MA 01749

978-562-7500 p
978-562-0811 f
www.ais-inc.com



AIS Limited Lifetime Warranty

This warranty is given to the initial purchaser and is valid for as long as the product is owned by the original Buyer. The warranty, which runs from the date of manufacture, covers defects in materials and craftsmanship found during normal usage of the products during the warranty period. If a product is defective, and if written notice of the defect is given to AIS within the applicable warranty period, AIS (at its option) will either repair or replace the defective product with a comparable component or product. The limited lifetime warranty applies to all products regardless of the number of shifts the product is used each day except as noted below.

Applicable Warranty Period	Products / Restrictions
Lifetime (as defined below)	All AIS branded products (except as noted below)
Ten (10) Years	Electrical products
Five (5) Years	Moving parts, which include keyboard mechanisms, locks, suspensions, casters as well as all AIS fabrics / upholstery.
Five (5) Years	Calibrate / Laminate Storage / Casegoods

This warranty does not apply to "normal wear and tear", damage caused by carrier, damage caused by transport of product from one site or location to another, alterations to the product not expressly authorized by Seller, and products considered to be of a consumable nature such as bulbs and light ballast. It also does not apply to "customer's own material" (i.e. material specified by Buyer that is not a standard AIS product offering) used in the manufacture of AIS products. A product will not be considered defective, and Seller will not be obligated to replace it, if the product is not installed properly or is used in a "non-standard" fashion as prescribed by AIS. It is at the sole discretion of AIS to make a determination if a defect is due to improper product installation.

This warranty is presented in lieu of all other warranties, express or implied, including, but not limited to, any implied warranties of merchantability of fitness for a particular purpose. The customers exclusive remedy with respect to any and all losses or damages resulting from any cause whatsoever shall be repair or replacement as specified above. Seller (AIS) shall not be liable under any circumstances for consequential, economic, or incidental damages of any nature, including without limitation, damages for personal injury or damages to property, and however occasioned, whether alleged as resulting from breach of warranty or contract by AIS or negligence of AIS or otherwise.

International warranties may differ.

Seller (AIS) shall not be liable under any circumstances for consequential, economic, or incidental damages of any nature, including without limitation, damages for personal injury or damages to property, and however occasioned, whether alleged as resulting from breach of warranty or contract by AIS or negligence of AIS or otherwise.

Krug State of Florida Contract Ordering Information

OFFICES
w/s chairs

Contract: Educational/Institutional Furniture
Contract #: 420-420-10-1 **Effective Dates:** 6/1/2014-5/31/2016

Dealer Finders Fee: 10%

Spiffs: 4% spiff paid directly to the salesperson;

Price Lists: Seating, Lounge, & Occasional Tables 2007 +5%, Corfu 2007 +5%, V-2 Modular Tables 2008 +5%, Zola Lounge/Modular/Bench 2014, Jordan Healthcare 2010 +5%, Juno & Trevisa Healthcare 2010 +5%, Solis 2011 +5%, Amelio 2011 +5%, Tranquility 2012, Cressida 2014, Jordan Sleepers 2014, Jordan Active Patient Recliner 2014

End User Pricing: Commercial, 55.42% off List; Healthcare, 51.35% off List;
Call for quantity discounts

Quickship: Available on most items;

Shipping: FOB Destination; Delivery is quoted per project;

Installation: May be added as a separate line item titled Installation; 12% for orders < \$500, quoted per project for orders > \$500;
Installation will be paid within 30 days of **payment to Krug for installation;**

Space Planning/Design: Quoted per project;

Ordering: **If Dealer is sending in purchase order, SQ # 25165 MUST APPEAR ON PURCHASE ORDER, and a copy of the state agency purchase order must be included;** If end user is sending in order, please send as follows:

Krug Furniture Inc.
c/o Participating Dealer
421 Manitou Drive
Kitchener, Ontario
Canada N2C1L5

Order Entry: orders@krug.ca
www.krug.ca/florida_state_contract

For further information, please call:
ContractSource
800.753.2537 or email moniquem@csflorida.com
www.csflorida.com

office / conf section

State of Florida Educational/Institutional Furniture Contract



Global Contract #420-420-10-1
Contract Period: 6/1/10 - 5/31/16
Scope: GLOBALcare & Global
Pricing: 2013 Price Lists (Global 10/1/13; GC 10/1/13)

Discounting for GLOBALcare & Global products

Order Size List Price	Discount off List	Dealer Commission of Net	Dealer Discount
\$1 - \$16,499*	57%	14%	63.02%
\$16,500 - \$49,999	61%	12%	65.68%
\$50,000 - \$99,999	62%	11%	66.18%
\$100,000 +	63%	10%	66.7%

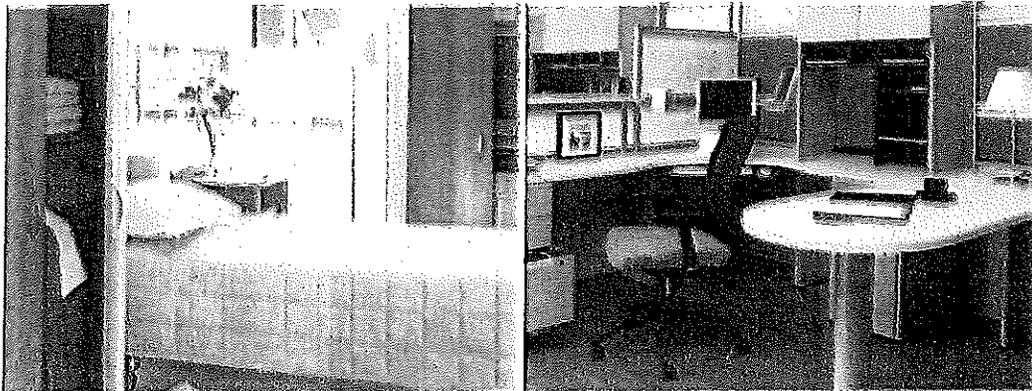
Global's FL Office Furniture Contract website is: http://www.globalindustries.com/FL_State_Contract.htm

Ordering Information:

- Purchase Orders may be submitted through Global's authorized servicing dealers or sent directly to Global's Florida Distribution Centers.
- Must note Global Contract #420-420-10-1 on the order
- Credit Card orders can be accepted directly by Global and many of our Servicing Dealers
- Payment Terms: 1% 15 Net 30
- Pricing is for FOB Destination, dock delivery.
- Inside deliveries & installations quoted per project.

Notes:

*Non-UPS'able orders under \$2,000.00 List will incur a \$25.00 Net handling charge
Orders that exceed the tiers outlined above may be eligible for additional negotiated discounting



GLOBALcare
Quality of Life Products



think global™

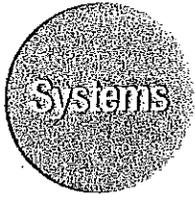
www.thinkglobalcare.com

www.globaltotaloffice.com

workstations

State of Florida Pricing

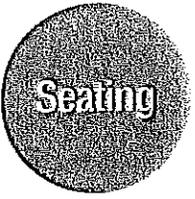
Effective August 26, 2014 - March 1, 2016
Contract#: 425-001-12-1



Discounting for Matrix, Divi, Calibrate, MWall and A02

List Price of Order	Zone 1 Delivered	Dealer Margin
\$1 - \$7,500 **	73.85%	10%
\$7,501 - \$30,000	74.13%	10%
\$30,001 - \$125,000	76.99%	10%
\$125,001 - \$300,000	77.93%	10%
\$300,000 - \$400,000	79.63%	10%
\$400,001 and above	80.00%	10%

Special Note: **All orders under \$7,500 list will have a 15% of net freight charge to Zone 1.



Discounting for Seating

	Zone 1 Delivered	Dealer Margin
All Chairs	67.55%	10%

Special Note: Your total list price for Seating accrues with your Systems list price to determine your discount tier for Systems.



Discounting for Compete and Compete Plus

List Price of Order	Zone 1 Delivered	Dealer Margin
\$1 - \$125,000	81.37%	10%
\$125,001 - \$300,000	81.86%	10%
\$300,001 - \$400,000	82.62%	10%
\$400,001 - \$500,000	82.72%	10%

Special Note: All orders are delivery included.

