



April, 15, 2021

Chief Hernan Organvidez
Doral Police Department
6100 NW 99th Ave, Doral, FL 33178

Dear Chief Organvidez,

Fusus is honored that the Doral Police Department has selected our organization to support its community safety initiatives by providing a platform to view public and community video sources for incident situational awareness and investigations.

Fusus will provide the Doral Police Department with a video and data collaboration platform to expedite intelligence gathering and efficiency of response to situations as they unfold throughout the community. Further, the platform is tied to a community-facing website portal for video camera registry, providing a tool for identifying the location of cameras in proximity to incidents, as well as a means for efficient outreach to collect recorded video and image files from camera owners both public and private.

Fusus is offering the Doral Police Department the following package:

1. System Deliverables:

- FususONE Enterprise Package - fususONE SaaS for up to 3,000 data points, including up to 1,500 simultaneous public / private video feeds, fususRegistry, fususOPS, fususVAULT, fususTIPS, fususALERT, fususAI, 3 TB indefinite cloud storage, forty (45) included fususCORE Pro appliances.
- One fususCORE AI device (\$5000 hardware at no cost)
- Unlimited fususONE user licences
- 1000 fususOPS user licenses
- Subscription Price: **\$75,000* Per Year – (Starting October 1, 2021)**
- Subscription Term: **3 years**

The quote (Attachment A – Quotation 00000041) provides details on the fususONE Enterprise Package price and part numbers. *The subscription price includes a \$25,000 marques account discount each subscription year

2. Implementation Plan

Upon a mutually agreed upon date, the project will initiate with implementation of FususONE functionality:

- a. Integration of video at locations selected by the Doral Police Department
- b. Integration to the Doral Police Department's Computer Aided Dispatch system
- c. Provide software managed access to all subscribed current and planned video and IoT feeds into fususONE
- d. Implementation of remaining FususONE functionality including integration drone feeds, covert cameras, and license plate readers, as available, into fususONE

Implementation includes necessary project management, video feed configuration for the fūsusONE application, setup and training for fūsusONE and fūsusOPS, and Phone (Tier 2) and onsite (Tier 3) technical support.

3. Payment Terms:

- | | |
|---|-----------------|
| a. Payment 1: Paid Upon Delivery of all fūsusCORE appliances & training <i>Subscription period July 1, 2021 thru September 30, 2021</i> | \$18,750 |
| b. Payment 2: Paid October 1, 2021 for FY 2022 subscription | \$75,000 |
| c. Payment 3: Paid October 1, 2022 for FY 2023 subscription | \$75,000 |
| d. Payment 4: Paid October 2, 2023 for FY 2024 subscription | \$75,000 |

Note: Additional CORE Light/Pro/Elite/Elite AI Appliances can be purchased for \$300/\$600/\$4,000/\$5,000 each.

4. Statement of Work: The following capabilities will be delivered to the Doral Police Department as part of this agreement.

Fūsus will:

- a. **fūsusONE:** Setup and implement users, provide access to, and training on the fūsusONE enterprise data fusion and map-based situational awareness platform.
- b. **fūsusCORE:** Provision all required fūsusCORE(s) appliances for live video sharing through fūsusONE. To supplement this, Fūsus will add Artificial Intelligence capabilities for any fūsusCORE Elite AI connected cameras.
- c. **fūsusREGISTRY:** Fūsus will create a custom website portal for community members can register their cameras along with contact information to empower users to quickly identify the location of privately-owned surveillance cameras and easily request and have owners easily share recorded video with investigators.
- d. **fūsusVAULT:** The fūsusONE subscription includes the investigator portal, fūsusVAULT, for secure request and receipt by investigators of fūsusREGISTRY user-owned videos, along with fūsusTIPS SMS text-based videos and photos, to assist with secure data collection in support of its investigations.
- e. **fūsusOPS:** The Doral Police Department will have the ability to deploy the fūsusOPS smart-phone app for live video and data sharing from the field, viewing of live camera feeds, and setting up and transmitting the location of teams for special events and critical incident management.
- f. **fūsusTIPS:** The 10-digit SMS service that allows for sending text, pictures, audio and video directly into fūsusVAULT for use in investigations.
- g. **fūsusALERT:** The iOS/Android application that provides panic alerting to fūsusONE along with geolocation of person in distress and automatic docking of nearby camera assets in the fūsusONE platform.
- h. Standard Terms and Conditions of the Service are included (Attachment B).

5. Bill of Materials Included with the Service: As part of the annual subscription price, each system will include the following: *fūsusONE SaaS with unlimited video alerts, access, and video download. fūsusCORE warranty and technical support for the life of the agreement.*

Subscription to fūsusONE includes all of the following:

- a. Unlimited Users to fūsusONE – Enterprise Real-Time Crime Center in the Cloud
- b. Unlimited Access to the fūsusONE Dashboard for Doral Police Department designated users
- c. 1000 **fūsusOPS** Users
- d. Setup of provided Floorplans for designated locations in fūsusONE
- e. Ongoing Integration Services with the Doral Police Department's CAD System
- f. Installation and Technical Phone Support
- g. Full solution warranty for the life of the agreement
- h. Live U.S.-Based Phone Technical Support for the Life of the Agreement

6. Fūsus Technical Requirements:

- a. Camera live-sharing compatibility will be assessed for each location before CORE delivery.
- b. The customer will designate a primary POC for the deployment of fūsusONE.
- c. CORE deployed locations will be required to provide a minimum network speed of .5mb/s per viewed camera for live video sharing through the system.

7. Termination for Convenience:

The Termination for Convenience Clause Asserts that the customer may, at its sole discretion, terminate the agreement with 30 days of notice to Fūsus. Services will be reimbursed on a pro-rated basis from the last day of the term through the agreement's remainder. The cost of any unreturned or unserviceable fūsusCORE(s) will be deducted from the refund due on a \$300/\$600/\$4,000/\$5,000 fūsusCORE Lite/Pro/Elite/Elite AI basis.

We are privileged to work with you on this project. Should you have any questions at any time, please feel free to call (916) 425-3451 or email me at srh@fusus.com.

Respectfully,

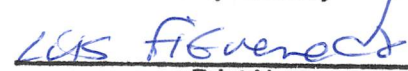


Dr. Scott Howland
Public Safety Director

Approved as to form and legal sufficiency
for the sole use of the City of Doral.

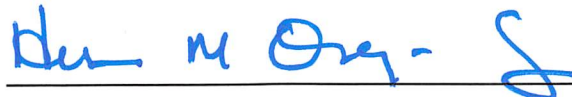


City Attorney



Print Name

Approved (Signature):



By (Print Name/Title):

HERNAN M. ORGANVITEZ Date: 6/14/21

RESOLUTION No. 21-136

A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, PURSUANT TO SECTION 2-321 OF THE CITY'S CODE OF ORDINANCES, APPROVING THE PURCHASE OF A SOFTWARE FOR THE REAL TIME OPERATIONS CENTER FROM FūsusONE, A SINGLE SOURCE VENDOR, IN AN AMOUNT NOT TO EXCEED \$243,750.00 WITH A BUDGET TRANSFER OF \$19,000.00 FROM ACCOUNT No. 001.60005.500343 TO ACCOUNT No. 001.22005.500464; AUTHORIZING THE CITY MANAGER TO WAIVE THE COMPETITIVE BIDDING PROCESS, SUBJECT TO APPROVAL AS TO FORM AND LEGAL SUFFICIENCY BY THE CITY ATTORNEY, FOR THE PURCHASE; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, the City of Doral Police Department seeks approval for a budget transfer in the amount of \$19,000.00 from Contr-Safety Red Light Cameras, Account #001.60005.500343 to Repair and Maintenance-Office Equipment-Other, Account #001.22005.500464 (IT Department) for the purchase of FūsusONE (a single source vendor) software for the Real Time Operations Center; and

WHEREAS, FūsusONE is a map-based interface that combines private and public video streams into a single feed, enabling greater situational awareness and a common operating picture. Video streams from fixed and mobile sources are all seamlessly combined into a single platform. They create a unified public safety ecosystem that combines video with our other data utilities like floor plans and camera registry maps. It enables Real-Time Operations Center to efficiently gather intelligence and provides first-responders with the tools to efficiently monitor and rapidly respond to evolving situations; and

WHEREAS, FūsusONE will provide the DPD with a video and data collaboration platform to expedite intelligence gathering and efficiency of response to

situations as they unfold throughout the community. Further, the platform is tied to a community-facing website portal for video camera registry, providing a tool for identifying the locations of cameras in proximity to incidents, as well as a means for efficient outreach to collect recorded video and image files from camera owners both public and private.

WHEREAS, Pursuant to Section 2-321 of the City Code, Staff respectfully requests that the City Council authorize the City Manager to waive the competitive bidding procedure with FūsusONE (a single source vendor) for the purchase of the software for the Real-Time Operations Center in an amount not to exceed \$243,750.00 with a budget transfer of \$19,000.00 from Contr-Safety Red Light Cameras, Account #001.60005.500343 to Repair and Maintenance-Office Equipment-Other, Account #001.22005.500464 (IT Department) and further requests that the City Council authorize the City Manager to expend budgeted funds as follows:

| Payments | Fiscal Year | Contract | Budget Account Code |
|--------------|-----------------|-------------------------------------|-----------------------|
| Initial Cost | July-Sept. 2021 | 18,750.00 (pending budget transfer) | 001.22005.500464 (IT) |
| Year 1 | 21/22 | \$75,000.00 | 001.22005.500464 (IT) |
| Year 2 | 22/23 | \$75,000.00 | 001.22005.500464 (IT) |
| Year 3 | 23/24 | \$75,000.00 | 001.22005.500464 (IT) |
| | | | |

NOW, THEREFORE BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF DORAL AS FOLLOWS:

Section 1. Recitals. The above recitals are confirmed, adopted, and incorporated herein and made part hereof by this reference.

Section 2. Approval. Pursuant to section 2-321, waive the competitive

bidding procedure for the purchase of FūsusONE (a single source vendor) software in an amount not to exceed \$243,750.00 with a budget transfer of \$19,000.00 from Contr-Safety Red Light Cameras, Account #001.60005.500343 to Repair and Maintenance-Office Equipment-Other, Account #001.22005.500464 (IT Department) is hereby approved. The Agreement has a period of three (3) years and the purchase is budgeted as follows:

| Payments | Fiscal Year | Contract | Budget Account Code |
|--------------|-----------------|-------------------------------------|-----------------------|
| Initial Cost | July-Sept. 2021 | 18,750.00 (pending budget transfer) | 001.22005.500464 (IT) |
| Year 1 | 21/22 | \$75,000.00 | 001.22005.500464 (IT) |
| Year 2 | 22/23 | \$75,000.00 | 001.22005.500464 (IT) |
| Year 3 | 23/24 | \$75,000.00 | 001.22005.500464 (IT) |
| | | | |

Section 3. Authorization. The City Manager is hereby authorized to enter into an agreement and other contractual documents, subject to approval as to form and legal sufficiency by the City Attorney.

Section 4. Implementation. The City Manager and the City Attorney are hereby authorized to take such further action as may be necessary to implement the purpose and the provisions of this Resolution.

Section 5. Effective Date. This Resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Councilmember Mariaca who moved its adoption. The motion was seconded by Councilmember Puig-Corve and upon being put to a vote, the vote was as follows:


| | |
|------------------------------|----------------|
| Mayor Juan Carlos Bermudez | Yes |
| Vice Mayor Pete Cabrera | Absent/Excused |
| Councilwoman Digna Cabral | Yes |
| Councilwoman Claudia Mariaca | Yes |
| Councilman Oscar Puig-Corve | Yes |

PASSED AND ADOPTED this 9 day of June, 2021.



JUAN CARLOS BERMUDEZ, MAYOR

ATTEST:



CONNIE DIAZ, MMC
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:



LUIS FIGUEREDO, ESQ.
CITY ATTORNEY