

RESOLUTION No. 22-35

A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AWARDED REQUEST FOR PROPOSALS #2021-24 "CAMPS AND SPECIALTY CAMPS" TO THE TOP RANKED FIRM FOR GENERAL CAMPS, AND THE FOUR (4) TOP RANKED FIRMS FOR SPECIALTY CAMPS; AUTHORIZING THE CITY MANAGER TO NEGOTIATE AND ENTER INTO AN AGREEMENT WITH THE UNBEATABLES ACADEMY INC FOR THE PROVISION OF GENERAL CAMP SERVICES AND DORAL SOCCER CLUB, CRISTI'S DANCE STUDIO, THE YMCA AND SOCCER CAGE DBA JUVENTUS FOR THE PROVISION OF SPECIALTY CAMP SERVICES FOR A PERIOD OF THREE (3) YEARS WITH TWO (2) ONE (1) YEAR RENEWALS; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, the City of Doral (the "City") issued Request for Proposals ("RFP") # 2021-44 on December 6, 2021 for the provision of providing Camps and Specialty Camps; and

WHEREAS, Eleven (11) people representing nine (9) firms attended the mandatory pre-bid meeting which was held on December 16, 2021. Seven (7) proposal submittals were received on January 6, 2022 with all submittals meeting the required criteria. Two (2) of the seven (7) firms provided proposals for both General Camps and Specialty Camps; and

WHEREAS, an evaluation meeting for phase I was held on January 13, 2022 where submittals received were scored and shortlisted to six (6) firms to proceed to phase II, which was held on January 26, 2022. The committee determined that based on a Three Hundred (300) Total Point System the firms ranked as follows:

General Camps

- | | |
|--------------------------------|------------|
| 1. The Unbeatables Academy Inc | 295 points |
| 2. The YMCA | 294 points |
| 3. Camps Wannado | Withdrew |

Specialty Camps

- | | |
|--------------------------------|------------|
| 1. Doral Soccer Club | 292 points |
| 2. Cristi's Dance Studio | 290 points |
| 3. The YMCA | 288 points |
| 4. Soccer Cage | 285 points |
| 5. The Unbeatables Academy Inc | 282 points |

WHEREAS, The City Manager's Office respectfully requests approval from Mayor and Members of the City Council to award RFP# 2021-24 "Camps and Specialty Camps" to the top ranked firm for General Camps and the top four (4) ranked firms for Specialty Camps and authorize the City Manager to negotiate and enter into an agreement with The Unbeatables Academy Inc for the provision of providing General Camp Services and Doral Soccer Club, Cristi's Dance Studio, The YMCA, and Soccer Cage for the provision of providing Specialty Camp Services for the City of Doral Parks & Recreation Department for a period of three (3) years with two (2) one (1) year renewals; and

WHEREAS, the City and the provider will split the revenue generated from the program's registration on a 75%-80% / 25%-20% split (75%-80% Provider / 25%-20% City) with the provider handling all registrations. The revenue split will be paid by the

provider to the City and deposited into GL account 001.9000.347402 (Recreation-Camps);

NOW THEREFORE, BE IT RESOLVED BY THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by this reference.

Section 2. Approval & Authorization. The Mayor and City Councilmembers hereby approve the award of Request for Proposals #2020-24 to the top ranked firm for General Camps and the top four (4) ranked firms for Specialty Camps and authorize the City Manager to enter into an agreement with The Unbeatables Academy for the provision of providing General Camp Services and Doral Soccer Club, Cristi's Dance Studio, The YMCA, and Soccer Cage for the provision of providing Specialty Camp Services for the City of Doral Parks & Recreation Department for a period of three (3) years with two (2) one (1) year renewals, on a revenue share 75%-80% / 25%-20% split (75%-80% Provider / 25%-20% City). The agreement is subject to approval by the City Attorney as to form and legal sufficiency and on such other terms and conditions as may be appropriate to protect and further the interest of the City.

Section 4. Implementation. The City Manager and the City Attorney are hereby authorized to take such action as may be necessary to implement the provisions of this Resolution.

Section 5. Effective Date. This resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Councilmember Mariaca who moved its adoption. The motion was seconded by Vice Mayor Cabral and upon being put to a vote, the vote was as follows:

Mayor Juan Carlos Bermudez	Yes
Vice Mayor Digna Cabral	Yes
Councilman Pete Cabrera	Yes
Councilwoman Claudia Mariaca	Yes
Councilman Oscar Puig-Corve	Yes

PASSED AND ADOPTED this 9 day of March, 2022.



JUAN CARLOS BERMUDEZ, MAYOR

ATTEST:



CONNIE DIAZ, MMC
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:



LUIS FIGUEREDO, ESQ.
CITY ATTORNEY