



**PROFESSIONAL SERVICES AGREEMENT BETWEEN  
THE CITY OF DORAL  
AND  
RONALD L. BOOK, P.A. & ROBERT M. LEVY & ASSOCIATES, INC.  
FOR  
STATE & LOCAL LOBBYING SERVICES**

**THIS AGREEMENT** is made between **RONALD L. BOOK, P.A. & ROBERT M. LEVY & ASSOCIATES, INC.** (hereinafter the "Provider"), and the **CITY OF DORAL, FLORIDA**, a Florida municipal corporation, (hereinafter the "City"). Provider and City may be referred to individually as a "Party" or collectively as the "Parties."

**RECITALS**

**WHEREAS**, in 2018 the City of Doral issued RFP 2018-18 for the purpose of procuring State & Local Lobbying Services; and

**WHEREAS**, at that time two submittals were received; and

**WHEREAS**, the City Manager appointed an Evaluation Committee to review the submittals and score the presentations; and

**WHEREAS**, the Committee determined that the top firm to be Ronald L. Book; and

**WHEREAS**, the Mayor and City Council-members on September 12, 2018 approved Resolution 2018-18 for the provision of legislative lobbyist services awarded to Ronald L. Book, P.A.; and

**WHEREAS**, the Provider and City, through mutual negotiation, have agreed upon a scope of services, schedule, and fee for Legislative Consulting Services on behalf of the City before the Florida State Legislature, the executive branch of the Florida government, various regional and local governments; and

**WHEREAS**, the City desires to engage the Provider to perform the services specified below.

## **AGREEMENT**

**NOW, THEREFORE**, in consideration of the aforementioned recitals, which are incorporated herein and made a part hereof by this reference, the mutual covenants and conditions contained herein, and other good and valuable consideration, the sufficiency of which is acknowledged by the Parties, Provider and the City agree as follows.

**1. Scope of Services/Deliverables.**

- 1.1 The Provider shall furnish the professional services to the City as set forth in Exhibit "A," which is attached to this Agreement and incorporated herein and made a part hereof by this reference.
- 1.2 The "Scope of Services" includes a Project Schedule for the Project which includes a breakdown of tasks, timeline and deliverables to the City as set forth in Exhibit "B," which is attached to this Agreement and incorporated herein and made a part hereof by this reference.
- 1.3 RFP 2018-18 and Provider's response to RFP 2018-18 is incorporated herein and made part of this Agreement by this reference.

**2. Term/Commencement Date.**

- 2.1 This initial Agreement shall become effective as of October 1, 2018 and shall remain in effect for one (1) year from the date of execution of Agreement, unless earlier terminated in accordance with Paragraph 8.
- 2.2 Provider agrees that time is of the essence and Provider shall complete each deliverable for the Project within the timeframes set forth in the Project Schedule, unless extended by the City Manager.

**3. Compensation and Payment.**

- 3.1 The Provider shall be compensated in the following manner:

**X** An amount of ONE HUNDRED AND TWENTY-SIX DOLLARS AND NO CENTS (\$126,000.00) regardless of the number of hours or length of time necessary for Provider to complete the Scope of Services (the "Fee"). Provider shall not be entitled to any additional payment for any expenses incurred in completion of the Scope of Services. Provider shall submit its Invoice Monthly for payment to the City. The Fee shall be paid in monthly

installments. The Monthly Invoice shall identify the services completed and the amount charged. The Monthly Invoice Rate will be \$10,500.00.

3.2 The City shall pay Provider in accordance with the Florida Prompt Payment Act.

3.3 If a dispute occurs regarding a submitted invoice, the City Manager may withhold payment of the disputed amount and may pay the Provider the undisputed portion of the invoice. Upon written request of the Finance Director, the Provider shall provide written documentation that further explains the services provided under the submitted the invoice. Any compensation disputes shall be decided by the City Manager whose decision shall be final.

4. **Sub-Providers.**

4.1 The Provider shall be responsible for all payments to any subcontractors and shall maintain responsibility for all work related to the Project.

4.2 Any subcontractors used on the Project must have the prior written approval of the City Manager or his designee. Said approval shall not be construed as constituting an agreement between the City and said other person or firm and the City assumes no liability or responsibility for any subcontractor.

5. **City's Responsibilities.**

5.1 Furnish to Provider, at the Provider's written request, all available maps, plans, existing studies, reports and other data pertinent to the services to be provided by Provider, in possession of the City.

6. **Provider's Responsibilities.**

6.1 Provider shall perform the Scope of Services, in accordance with best industry practices. Provider shall be solely responsible for the professional quality, accuracy and coordination of all services furnished by the Provider under this Agreement. Provider shall also be liable for claims for deficient or ineffective services that have any adverse impact on the City. The City in no way assumes or shares any responsibility or liability of the Provider or subcontractor under this agreement.

7. **Conflict of Interest.**

7.1 To avoid any conflict of interest or any appearance thereof, Provider shall not, for the term of this Agreement, represent any private sector entities (developers, corporations, real estate investors, etc.), with regard to any City related matter.

**8. Termination.**

- 8.1 The City Manager without cause may terminate this Agreement upon thirty (30) days written notice to the Provider, or immediately with cause.
- 8.2 Upon receipt of the City's written notice of termination, Provider shall stop work on the Project.
- 8.3 In the event of termination by the City, the Provider shall be paid for all work accepted by the City Manager up to the date of termination, provided that the Provider has first complied with the provisions of Paragraph 8.4.
- 8.4 The Provider shall transfer all books, records, reports, working drafts, documents, maps, and data pertaining to the Project to the City, in a hard copy and electronic format specified by the City within 14 days from the date of the written notice of termination or the date of expiration of this Agreement.
- 8.5 If the Provider wishes to terminate this Agreement prior to the end of the initial term or during the option years, they must provide the City with one-hundred and twenty (120) days written notice. Failure to provide the City with one-hundred and twenty (120) days written notice may result in the Provider being unable to do business with the City in the future.
- 8.6 Provider shall have no recourse or remedy from a termination made by the City except to retain the fees earned compensation for the Scope of Services that was performed in complete compliance with this Agreement, as full and final settlement of any claim, action, demand, cost, charge or entitlement it may have, or will, have against the City, its officials or employees.

**9. Insurance.**

- 9.1 The Provider shall secure and maintain throughout the duration of this Agreement insurance coverage of such types and in such amounts consistent with best industry practices. The insurance coverage will include but not be limited to general liability insurance, professional liability insurance including errors and omissions coverage. Provider shall provide written notice to the City Manager of any material change, cancellation and/or notice of non-renewal of the insurance within 30 days of the change. Provider shall furnish a copy of the insurance policy or policies upon request of the City Manager within ten (10) days of written request.
- 9.3 The City may require proof of the aforementioned insurance prior to the commencement of the Services. The City further reserves the right to solicit

additional coverage, or require higher limits of liability as needed, and depending on the nature of scope, or level of exposure.

10. **Nondiscrimination.**

10.1 During the term of this Agreement, Provider shall not discriminate against any of its employees or applicants for employment because of their race, color, religion, sex, or national origin, and to abide by all Federal and State laws regarding nondiscrimination

11. **Attorneys' Fees and Waiver of Jury Trial.**

11.1 In the event of any litigation arising out of this Agreement, each party shall be responsible for their attorneys' fees and costs, including the fees and expenses of any paralegals, law clerks and legal assistants, and including fees and expenses charged for representation at both the trial and appellate levels.

11.2 In the event of any litigation arising out of this Agreement, each party hereby knowingly, irrevocably, voluntarily and intentionally waives its right to trial by jury.

12. **Indemnification.**

12.1 Provider shall defend, indemnify, and hold harmless the City, its officers, agents and employees, from and against any and all demands, claims, losses, suits, liabilities, causes of action, judgment or damages, arising out of, related to, or any way connected with Provider's performance or non-performance of any provision of this Agreement including, but not limited to, liabilities arising from Agreements between the Provider and third parties made pursuant to this Agreement. Provider shall reimburse the City for all its expenses including reasonable attorneys' fees and costs incurred in and about the defense of any such claim or investigation and for any judgment or damages arising out of, related to, or in any way connected with Provider's performance or non-performance of this Agreement. This section shall be interpreted and construed in a manner to comply with any applicable Florida Statutes, including without limitation Sections 725.06 and 725.08, Fla. Stat., if applicable.

12.2 The provisions of this section shall survive termination of this Agreement.

12.3 Ten dollars (\$10) of the payments made by the City constitute separate, distinct, and independent consideration for the granting of this indemnification, the receipt and sufficiency of which is voluntary and knowingly acknowledged by the Provider.

13. **Notices/Authorized Representatives.**

13.1 Any notices required by this Agreement shall be in writing and shall be deemed to have been properly given if transmitted by hand-delivery, by registered or certified mail with postage prepaid return receipt requested, or by a private postal service, addressed to the parties (or their successors) at the following addresses:

For the City: Edward Rojas  
City Manager  
City of Doral, Florida  
8401 NW 53rd Terrace  
Doral, Florida 33166

With a Copy to: Luis Figueredo  
City Attorney  
8401 NW 53<sup>rd</sup> Terrace  
Doral, Florida 33166

For The Provider: Ronald L. Book, P.A.  
1851 N. E. 29<sup>th</sup> Avenue  
Suite 1010  
Miami, Florida, FL 33180

14. **Governing Law.**

14.1 This Agreement shall be construed in accordance with and governed by the laws of the State of Florida. Exclusive venue for any litigation arising out of this Agreement shall be in Miami-Dade County, Florida, or the Southern District of Florida.

15. **Entire Agreement/Modification/Amendment.**

15.1 This writing contains the entire Agreement of the parties and supersedes any prior oral or written representations. No representations were made or relied upon by either party, other than those that are expressly set forth herein.

15.2 No agent, employee, or other representative of either party is empowered to modify or amend the terms of this Agreement, unless executed with the same formality as this document.

**16. Ownership and Access to Records and Audits.**

- 16.1 All records, books, documents, maps, data, deliverables, papers and financial information (the "Records") that result from the Provider providing services to the City under this Agreement shall be the property of the City.
- 16.2 The City Manager or his designee shall, during the term of this Agreement and for a period of three (3) years from the date of termination of this Agreement, have access to and the right to examine and audit any Records of the Provider involving transactions related to this Agreement.
- 16.3 The City may cancel this Agreement for refusal by the Provider to allow access by the City Manager or his designee to any Records pertaining to work performed under this Agreement that are subject to the provisions of Chapter 119, Florida Statutes.

**17. Non-assignability.**

- 17.1 This Agreement shall not be assignable by Provider unless such assignment is first approved by the City Council. It is understood that a sale of the majority of the stock or partnership shares of the Provider, a merger or bulk sale, an assignment for the benefit of creditors shall each be deemed transactions that would constitute an assignment or sale hereunder requiring prior City's approval. The City is relying upon the apparent qualifications and personal expertise of the Provider, and such firm's familiarity with the City's area, circumstances and desires. Accordingly, the Provider's services are unique in nature and any transference without the prior written approval of the City shall be cause for the City to terminate this Agreement. The Provider shall have no recourse from such cancellation.

**18. Severability.**

- 18.1 If any term or provision of this Agreement shall to any extent be held invalid or unenforceable, the remainder of this Agreement shall not be affected thereby, and each remaining term and provision of this Agreement shall be valid and be enforceable to the fullest extent permitted by law.

**19. Independent Contractor.**

- 19.1 The Provider and its employees, volunteers and agents shall be and remain independent contractor and not agents or employees of the City with respect to all of the acts and services performed by and under the terms of this Agreement. This Agreement shall not in any way be construed to create a partnership, association or any other kind of joint undertaking, enterprise or venture between the parties.

20. **Compliance with Laws.**

20.1 The Provider shall comply with all applicable laws, ordinances, rules, regulations, and lawful orders of public authorities relating to the services.

21. **Non-collusion.**

21.1 Provider certifies that it has not divulged, discussed or compared his/her/its quote with other individuals and/or entities that provided quotes to the City for the Services and has not colluded with any other individual or entity whatsoever.

22. **Truth in Negotiating Certificate.**

22.1 Provider hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for the services that may be offered pursuant to this Agreement are accurate, complete, and current. Provider further agrees that the Fee provided shall be adjusted to exclude any significant sums by which the City determines the agreement price was increased due to inaccurate, incomplete, or non-current wage rates and other factual unit costs. All such agreement adjustments shall be made within one (1) year following the end of the Term or any Extension term.

23. **Waiver**

23.1 The failure of either party to this Agreement to object to or to take affirmative action with respect to any conduct of the other which is in violation of the terms of this Agreement shall not be construed as a waiver of the violation or breach, or of any future violation, breach or wrongful conduct.

24. **Survival of Provisions**

24.1 Any terms or conditions of either this Agreement that require acts beyond the date of the term of the Agreement, shall survive termination of the Agreement, shall remain in full force and effect unless and until the terms or conditions are completed and shall be fully enforceable by either party.

25. **Prohibition of Contingency Fees.**

25.1 The Provider warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the Provider, to solicit or secure this Agreement, and that it has not paid or agreed to pay any person(s), company, corporation, individual or firm, other than a bona fide employee working solely for the Provider, any fee, commission,



percentage, gift, or any other consideration, contingent upon or resulting from the award or making of this Agreement.

**27. Force Majeure.**

27.1 It is understood that performance of any act by the City or Provider hereunder may be delayed or suspended at any time while, but only so long as, either party is hindered in or prevented from performance by acts of God, the elements, war, rebellion, strikes, lockouts or any cause beyond the reasonable control of such party, provided however, the City shall have the right to provide substitute service from third parties or City forces as may be necessary to meet City needs, and, in such event, the City shall withhold payment due Contractor for such period of time, if any. If the condition of force majeure exceeds a period of fourteen (14) days, the Town may, at its option and discretion, cancel or renegotiate the Agreement

**28. Counterparts**

28.1 This Agreement may be executed in several counterparts, each of which shall be deemed an original and such counterpart shall constitute one and the same instrument.

**29. Interpretation**

29.1 The language of this Agreement has been agreed to by both parties to express their mutual intent and no rule of strict construction shall be applied against either party hereto. The headings contained in this Agreement are for reference purposes only and shall not affect in any way the meaning or interpretation of this Agreement. All personal pronouns used in this Agreement shall include the other gender, and the singular shall include the plural, and vice versa, unless the context otherwise requires. Terms such as "herein," "hereof," "hereunder," and "hereinafter" refer to this Agreement as a whole and not to any particular sentence, paragraph, or section where they appear, unless the context otherwise requires. Whenever reference is made to a Section or Article of this Agreement, such reference is to the Section or Article as a whole, including all of the subsections of such Section, unless the reference is made to a particular subsection or subparagraph of such Section or Article.

29.2 Preparation of this Agreement has been a joint effort of the City and Provider and the resulting document shall not, solely as a matter of judicial construction, be construed more severely against one of the parties than any other.

**30. Discretion of City Manager**

30.1 Any matter not expressly provided for herein dealing with the City or decisions of the City shall be within the exercise of the reasonable professional discretion of the City Manager.

**31. Third Party Beneficiary**

31.1 Provider and the City agree that it is not intended that any provision of this Agreement establishes a third-party beneficiary giving or allowing any claim or right of action whatsoever by any third party under this Agreement.

**32. No Estoppel**

32.1 Neither the City's review, approval and/or acceptance of, or payment for services performed under this Agreement shall be construed to operate as a waiver of any rights under this Agreement of any cause of action arising out of the performance of this Agreement, and the Provider shall be and remain liable to the City in accordance with applicable laws for all damages to the City caused by the Provider's negligent performance of any of the services under this Agreement. The rights and remedies provided for under this Agreement are in addition to any other rights and remedies provided by law.

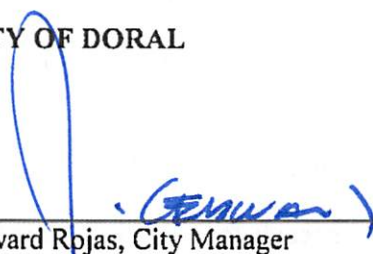
**[THIS SPACE INTENTIONALLY LEFT BLANK. SIGNATURES TO FOLLOW.]**

IN WITNESS WHEREOF, the parties execute this Agreement on the respective dates under each signature:

Attest:

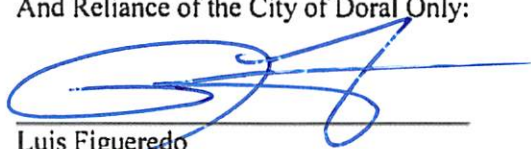
  
\_\_\_\_\_  
Connie Diaz, City Clerk

CITY OF DORAL

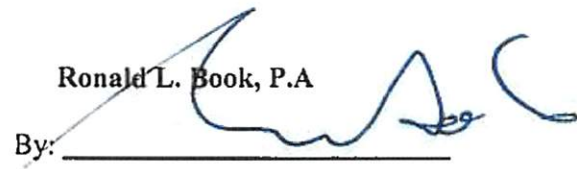
  
By: \_\_\_\_\_  
Edward Rojas, City Manager

Date: 12.4.18

Approved As To Form and Legal Sufficiency for the Use  
And Reliance of the City of Doral Only:

  
\_\_\_\_\_  
Luis Figueredo  
City Attorney

Ronald L. Book, P.A

  
By: \_\_\_\_\_

Date: 12/20/18

**Exhibit "A"**  
**Proposal and Scope of Services**

Provider under the terms of this agreement shall:

- 1) Provide State Lobbying & Local Services for the City of Doral during the 2018-19 Legislative Sessions.
- 2) Submit a monthly report with each monthly invoice.
- 3) Provide weekly updates to the Mayor and City Council-Members during the Legislative Sessions of States Bills that may impact the City of Doral.
- 4) Appear before the City Council at the beginning and end of the Legislative Session and provide an oral report of the outcome.
- 5) Keep City Administration informed of any issues that may arise during the Session.

**RESOLUTION No. 18-147**

**A RESOLUTION OF THE MAYOR AND THE CITY COUNCIL OF THE CITY OF DORAL, FLORIDA, AWARDED REQUEST FOR PROPOSALS #2018-18, "LEGISLATIVE LOBBYIST SERVICES," TO THE TOP RANKED FIRM; AUTHORIZING THE CITY MANAGER TO ENTER INTO AN AGREEMENT WITH RONALD L. BOOK, P.A. FOR A TERM OF ONE (1) YEAR WITH TWO (2) ONE (1) YEAR OPTIONS TO RENEW FOR A POSSIBLE TOTAL OF THREE (3) YEARS; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, on June 27, 2018, the City of Doral (the "City") advertised Request for Proposals #2018-18, "Legislative Lobbyist Services" (the "RFP") for the provision of legislative lobbyist services; and

**WHEREAS**, two (2) proposal submittals were received on July 13, 2018 with both proposals meeting the required criteria set forth in the RFP; and

**WHEREAS**, evaluation meetings were held on August 9, 2018; August 23, 2018; and August 24, 2018 where all submitted proposals were scored and ranked.; and

**WHEREAS**, the evaluation committee determined that based on a three hundred (300) Point System with a possibility of Ten (10) extra points based on qualification for preferences identified; the firms ranked as follows:

- |                             |            |
|-----------------------------|------------|
| 1. Becker & Poliakoff, P.A. | 267 points |
| 2. Ronald L. Book, P.A.     | 274 points |

**WHEREAS**, staff respectfully recommends the City Council award Request for Proposals #2018-18 "Legislative Lobbyist Services" to the top ranked firm and authorize the City Manager to negotiate and enter into an agreement with Ronald L. Book, P.A. for the provision of providing legislative lobbyist services for a period of one (1) year with two (2) additional one (1) year option to renew for a possible total of three (3) years.

**NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL  
OF THE CITY OF DORAL, FLORIDA, AS FOLLOWS:**

**Section 1. Recitals.** The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by this reference.

**Section 2. Award.** Request for Proposals #2018-18 for the provision of legislative lobbyist services is hereby awarded to Ronald L. Book, P.A. This award, in and of itself, does not vest Ronald L. Book, P.A. with any rights, absent entering into an agreement with the City in furtherance hereof.

**Section 3. Authorization to Procure Services.** The City Manager is hereby authorized to negotiate and enter into an agreement with Ronald L. Book, P.A. for the provision of providing legislative lobbyist services for a period of one (1) year with two (2) additional one (1) year renewals for a possible total of three (3) years. The agreement is subject to approval by the City Attorney as to form and legal sufficiency and on such other terms and conditions as may be appropriate to protect and further the interests of the City.

**Section 4. Implementation.** The City Manager and the City Attorney are hereby authorized to take such action as may be necessary to implement the provisions of this Resolution.

**Section 5. Effective Date.** This resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Vice Mayor Rodriguez who moved its adoption. The motion was seconded by Councilmember Mariaca and upon being put to a vote, the vote was as follows:

|                                |                |
|--------------------------------|----------------|
| Mayor Juan Carlos Bermudez     | Yes            |
| Vice Mayor Ana Maria Rodriguez | Yes            |
| Councilman Pete Cabrera        | Absent/Excused |
| Councilwoman Christi Fraga     | Yes            |
| Councilwoman Claudia Mariaca   | Yes            |

PASSED AND ADOPTED this 12 day of September 2018.

  
\_\_\_\_\_  
JUAN CARLOS BERMUDEZ, MAYOR

ATTEST:

  
\_\_\_\_\_  
CONNIE DIAZ, CMC  
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFIENCY  
FOR THE USE AND RELIANCE OF THE CITY OF DORAL ONLY:

  
\_\_\_\_\_  
WEISS, SEROTA, HELFMAN, COLE & BIERMAN, P.L.  
CITY ATTORNEY